



**Dublin San Ramon
Services District**

Water, wastewater, recycled water

REQUEST FOR QUOTATIONS
Cisco Network Hardware Replacement

CIP#25-A006

**Request For Quotations Closes:
November 22, 2024, at 3:00 p.m. PDT**

**Dublin San Ramon Services District
District Office
7051 Dublin Blvd
Dublin, CA 94568**

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DUBLIN SAN RAMON SERVICES DISTRICT
REQUEST FOR QUOTATIONS
Cisco Network Hardware Replacement

1. GENERAL PROVISIONS

Dublin San Ramon Services District (the “District”), a public agency established under the laws of California, requests Cisco Authorized Resellers to submit their best quotations for this “Cisco Network Hardware Replacement” project per specifications of this Request for Quotations (“RFQ”) for items specified in the **Attachment A: Bill of Materials**. The District is not interested in obtaining professional services. All quotations must be sent electronically via email to bahloul@drrsd.com with the subject line “RFQ for Cisco Network Hardware Replacement” by **November 22, 2024, at 3:00 p.m. PDT**. Quotations submitted by mail or by facsimile will not be accepted. Quotations received after said date and time will not be considered under any circumstances.

All quotations must be in one PDF document attached to an email to the project manager, Aomar Bahloul, bahloul@drrsd.com with the subject line “RFQ for Cisco Network Hardware Replacement.”

2. INSTRUCTIONS TO BIDDERS

2.1 No Contract

This RFQ is an invitation for Quotations (including full prices and terms) for the items specified in **Attachment A: Bill of Materials**. It is not a tender or a request for proposals and no obligations of any kind will arise from this RFQ or the submission of Quotations. The District may negotiate changes to any terms of a Quotation, including negotiation of amendments to Bidder’ prices. This RFQ does not commit the District in any way to select a Bidder or to proceed to negotiations for a contract, or to award any contract, and the District reserves the complete right at any time to reject all Quotations and to terminate this RFQ process.

2.2 Pricing

All prices are to be F.O.B destination, shall provide a base unit price and include all costs associated with providing and delivering the goods identified in this RFQ, including materials, labor, equipment, transportation, insurance, and all applicable taxes in effect at the time of delivery. The delivery destination is the **District Office at 7051 Dublin Blvd, Dublin, CA 94568**.

2.3 Bidder Minimum Qualifications

Bidder shall have been regularly engaged in the business of providing computer network equipment for at least three (3) years. Bidder shall certify they are a Cisco authorized reseller at level of “Reseller” or above, as of the date of the submission of their quotation. Bidder shall possess all permits, licenses, and professional credentials necessary to supply products and perform subscription services as specified under this RFQ.

2.4 Quotation Submittal

Electronic quotations will only be received on one (1) PDF document via email to bahloul@dsrsd.com with the subject line “RFQ Cisco Network Hardware Replacement” by **November 22, 2024, at 3:00 p.m. PDT**. Quotations shall contain an itemized list of all goods and services. Quotations received after said date and time will not be considered under any circumstances. The District will not be responsible for any delays or transmission errors. Bidders accept all risk of late delivery of electronic bids. It is the bidder’s responsibility to ensure that a quotation submitted is received by the project manager listed in this RFP by the due date and time. An email will be sent to confirm receipt of electronic submittal. Such email confirmation only confirms that the email was received but does not verify the content nor the completeness of any attachment included. Bidders not receiving confirmation receipt should contact the project manager to make sure that their electronic submittal has gone through.

2.5 Method of Award

Quotations shall be evaluated comprehensively by the District’s evaluation team, based on the criteria listed below in order to determine whether the quotation meets and complies with the specifications detailed in this RFQ. If the evaluation team determines that a quotation does not comply with the specifications, the non-conforming quotation may be eliminated from consideration at the District’s sole discretion. The District’s determination and award, if any, shall not be limited to price alone and will consider all criteria comprehensively. The District has the right to delete terms or options from the quotation and reserves the right to reject any and all quotations.

The following is a non-exhaustive list of criteria that the District may, in its sole discretion, consider in award of the proposal:

- 90% Proposal Price
 - 5% Delivery Date Commitment
 - 5% Proposer’s competency, and previous customer service record
- 100%

2.6 Modification, Addenda, and Interpretations

Any explanation desired by a bidder regarding the meaning or interpretation of the RFQ must be requested in writing via email to the project manager at least five (5) business days prior to the date and time that the RFP closes. All modifications to the RFQ initiated by the District will be in the form of a written addenda and furnished to all bidders via email.

2.7 Bidders Modification of Quotations

A Bidder may modify their quotation provided that such modification is in writing, submitted in one (1) PDF document via email, and received by the project manager prior to the date and time that the RFQ closes. It shall be the responsibility of the respective bidder to determine if their written modification was

received in time by the District. The District reserves the right to accept or reject any proposed modifications to the proposal terms and conditions.

2.8 Proposed Deviations from the Specifications by the Bidder

No deviation from the provided specifications will be accepted. All bids must comply strictly with the technical specifications and limit their quotations to the items listed in **Attachment A: Bill of Materials**. Any bid that includes deviations, substitutions, or equivalent proposals will be disqualified.

2.9 Rejection of Proposals

The District reserves the right to reject any and all proposals and reserves the right to waive and/or reject a proposal for any reason.

2.10 Disqualification of Duplicate or Collusive Proposers

More than one quotation from an individual, a firm or partnership, a corporation or an association under the same or different names will not be considered. Reasonable grounds for believing that any bidder is interested in more than one bid for the quotation contemplated may result in rejection of all quotations in which such a bidder is interested. If there is reason for believing that collusion exists among the bidders, any and all quotations may be rejected.

2.11 Identical Quotations

In the case of tied or identical quotations, the District, in its sole discretion, reserves the right to award the quotation based on additional criteria that is deemed most advantageous and in the best interest of the District.

2.12 Warranty

For any purchase order awarded pursuant to this RFQ, Bidder expressly warrants that all goods furnished will conform strictly with the specifications and requirements contained herein and with all approved submittals, samples and/or models and information contained or referenced therein, all affirmations of fact or promises, and will be new, of merchantable quality, free from defects in materials and workmanship, including but not limited to leaks, breaks, penetrations, imperfections, corrosion, deterioration, or other kinds of product deficiencies. Bidder expressly warrants that all goods to be furnished will be fit and sufficient for the purpose(s) intended. Bidder expressly warrants that all goods shall be delivered free from any security interest, lien or encumbrance of any kind, and free from any claim of infringement, copyright or other intellectual property violation, or other violation of laws, statutes, regulations, ordinances, rules, treaties, import restrictions, embargoes or other legal requirements. Bidder guarantees all products and services against faulty or inadequate design, manufacture, negligent or improper transport, handling, assembly, installation or testing, and further

guaranties that there shall be strict compliance with all manufacturer guidelines, recommendations, and requirements.

3. TERMS AND CONDITIONS

3.1 Specific Requirements

Bidder shall warrant that the products are new, in their original box. In addition, bidders shall specify the lead time for delivery after the order is placed. The Bidder confirms to have sourced all Cisco products submitted in this offer from Cisco or through Cisco Authorized Channels only, in accordance with all applicable laws and policies at the time of purchase.

3.2 Deliverables/Reports

The selected Bidder shall provide Buyer (District) with a copy of the End User license agreement and shall warrant that all manufacturer software is licensed originally to Buyer (District) as the original licensee authorized to sue the Manufacturer Software.

3.3 Method of Ordering

Written PO will be issued upon approval of written itemized quotation received from the Bidder. PO and payments for products and/or services will be issued only in the name of Bidder. Any and all change orders shall be in writing and agreed upon, in advance, by Bidder and the District.

3.4 Payment

The District shall pay the successful bidder within thirty (30) calendar days following receipt of the invoice and acceptance of the goods by the District. Payment will be withheld if the goods do not conform to District specifications as described in the proposal contract documents.

3.5 Proprietary Information

All information included in any proposal that is of a propriety nature must be **clearly** marked as such. The proposer shall hold District harmless from any claims arising from the release of proprietary information not clearly designated as such by the proposer.

3.6 Patent Guarantee

The bidder shall indemnify and hold harmless the District, its employees and agents, from costs and damages as finally determined by any court of competent jurisdiction for infringement of any United States Letters & Patent by reason of the sale or normal use of such product, provided that the proposer is promptly notified of all such actual or potential infringement suits and is given an opportunity to participate in the defense of the District.

3.7 Rejection of Delivered Product

The District may reject delivery if the quality of the delivered goods does not meet contract specifications. In the event the delivered **vehicle** is rejected for failure to meet the contract specifications for any reason, it shall be the sole responsibility of the successful proposer to immediately remove said **vehicle** and

provide acceptable replacement at the sole expense of the successful proposer. Rejection of the delivered **vehicle** may result in termination of contract.

-END OF SECTION-

ATTACHMENT A: BILL OF MATERIALS

Switches are grouped by models and whether they need a network module or stack cables:

Part Number	Description	Service Duration (Months)	Qty
C9300X-12Y-A	Catalyst 9300X 12x25G Fiber Ports, modular uplink Switch. Network Advantage	---	1
C9300-DNA-L-A-3Y	DNA Advantage 3 Year License	36	1
PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	---	1
C9300-STACK-NONE	No Stack Cable Selected	---	---
C9300-SPWR-NONE	No Stack Power Cable Selected	---	---
C9300X-NM-NONE	No-Network Module Selection	---	---
C9300X-24Y-A	Catalyst 9300X 24x25G Fiber Ports, modular uplink Switch. Network Advantage	---	1
C9300-DNA-L-A-3Y	DNA Advantage 3 Year License	36	1
PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	---	1
C9300-STACK-NONE	No Stack Cable Selected	---	---
C9300-SPWR-NONE	No Stack Power Cable Selected	---	---
C9300X-NM-NONE	No-Network Module Selection	---	---
C9300-48UXM-A	Catalyst 9300 48-port(12 mGig, 36 2.5Gbps) Network Advantage	---	6
C9300-DNA-A-48-3Y	C9300 DNA Advantage, 48-Port, 3 Year Term License	36	6
PWR-C1-1100WAC-P	1100W AC 80+ platinum Config 1 Power Supply	---	6
STACK-T1-50CM	50CM Type 1 Stacking Cable	---	6
CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	---	6
C9300-NM-8X	Catalyst 9300 8 x 10GE Network Module	---	6
C9300-24UX-A	Catalyst 9300 24-port mGig and UPOE, Network Advantage	---	3
C9300-DNA-A-24-3Y	C9300 DNA Advantage, 24-Port, 3 Year Term License	36	3
PWR-C1-1100WAC-P	1100W AC 80+ platinum Config 1 Power Supply	---	3
STACK-T1-50CM	50CM Type 1 Stacking Cable	---	3
CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	---	3
C9300X-NM-NONE	Catalyst 9300 No-Network Module Selection	---	---
C9300-24UX-A	Catalyst 9300 24-port mGig and UPOE, Network Advantage	---	1
C9300-DNA-A-24-3Y	C9300 DNA Advantage, 24-Port, 3 Year Term License	36	1
PWR-C1-1100WAC-P	1100W AC 80+ platinum Config 1 Power Supply	---	1
STACK-T1-50CM	50CM Type 1 Stacking Cable	---	1
CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	---	1
C9300-NM-8X	Catalyst 9300 8 x 10GE Network Module	---	1
C9300-24P-A	Catalyst 9300 24-port PoE+, Network Advantage	---	5
C9300-DNA-A-24-3Y	C9300 DNA Advantage, 24-Port, 3 Year Term License	36	5
PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	---	5
STACK-T1-50CM	50CM Type 1 Stacking Cable	---	5
CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	---	5
C9300-NM-8X	Catalyst 9300 8 x 10GE Network Module	---	5
C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	---	2

IOSXE-AUTO-MODE	IOS XE Autonomous or SD-Routing mode for Unified image	---	2
NIM-PVDM-32	NIM PVDM with 32-channel DSP	---	2
DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	---	2
C9300-24P-A	Catalyst 9300 24-port PoE+, Network Advantage	---	1
C9300-DNA-A-24-3Y	C9300 DNA Advantage, 24-Port, 3 Year Term License	36	1
PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	---	1
STACK-T1-50CM	50CM Type 1 Stacking Cable	---	1
CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	---	1
C9300X-NM-NONE	No-Network Module Selection	---	---
C9300-48UXM-A	Catalyst 9300 48-port(12 mGig, 36 2.5Gbps) Network Advantage	---	1
C9300-DNA-A-48-3Y	C9300 DNA Advantage, 48-Port, 3 Year Term License	36	1
PWR-C1-1100WAC-P	1100W AC 80+ platinum Config 1 Power Supply	---	1
STACK-T1-50CM	50CM Type 1 Stacking Cable	---	1
CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	---	1
C9300X-NM-NONE	No-Network Module Selection	---	---